

Rendezvous

Message from the President

Dear EO New Delhi Entrepro-peeps,

I would like to start off by wishing everyone a very Happy Diwali on behalf of the EO New Delhi Board!

It has been an amazing start to the year! I trust that everyone who attended the Retreat has had enough recovery time to give the Diwali Season a run for the money!

I can not come close to explaining what happens to me during these brief moments of togetherness and cohesiveness that we call a retreat... I initially thought it was Dr Jack Daniels or Mr J Walker operating on the group, but I soon realised that it is in exactly these types of environments that lasting friendships form. A deeper understanding of each other happens when we take the time to sit and watch the sun go down (or come up) together! It was wonderful on many levels and for those who have not had the pleasure of experiencing what I'm talking about, I urge you you get on board for the next one! Huge shout-out to Hameet, Suja, Amarjeet, and the Sid and Shrey with the event company for a job very well done!

We have also had some great events, sharing our knowledge and learning from experts and each other! Whether it was how to drive a car on 3 wheels, Watch movies – Bond Style, or how to run a ever growing network of franchise outlets, there has been something of value for everyone! The socials have spoken for themselves!! We have many more events coming up in the next few months so please... WATCH THIS SPACE!!

Best Wishes for a Safe and Beautiful Diwali Season!

Aditya C Burman
Communications Chair '12-'13
(On Behalf of the EO New Delhi Board)



Hameet Sawhney
hameet@eagle-grp.com
President



Shamit Khemka
skhemka@lwbbs.com
Membership & Integration chair



Vibhas Prasad
vibhas.prasad@leisurehotels.in
Forum Chair



Rajiv Bajaj
rbajaj@bajajcapital.com
Learning Chair



Karan Bhatia
karan.bhatia@uttam.com
Learning Co- Chair



Aditya Burman
adityacb@dabur.com
Communications Chair



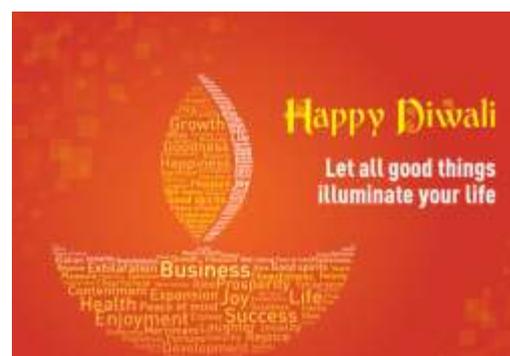
Anant Kanoi
akanoi@bhabanipigments.com
Finance & Sponsorship Chair



Suja Arora
suja@eonewdelhi.in
Chapter Director



Amarjeet kaur
amarjeet@eonewdelhi.in
Chapter Administrator



GIRLS NIGHT Out!

8th August 2012



Community

"Innovation And Ideas From
Emerging Markets Is
Changing The World..."
with 6 Crisp Speakers
17 August, 2012



- List of Speakers
- Arunachalam Muruganatham of Jayaashree Industries designed, created, tested and implemented a sanitary napkin-making machine that operates on a small scale.
- Myshkin Ingawale is co-founder of an Indian med tech company called Biosense Technologies. Myshkin and his team have developed a portable, mobile phone-sized device to diagnose and monitor anemia non-invasively.
- Chakshu Roy heads technology initiatives at PRS Legislative Research (PRS), New Delhi. PRS is a unique initiative that provides non-partisan analysis to all Members of Parliament in India.
- Robin is a co-founder of Kranti. Kranti is a women's rights NGO that provides a healing home, comprehensive education and personalized opportunities to India's socially disadvantaged young women.
- Susant Pattnaik from Bhubaneswar, Orissa, A highly motivated young innovator, is helping differently-abled individuals with his range of innovations.
- Lakshmi is the Curator and Host of INK Conference, in association with TED. Lakshmi Pratury brought TED to India in 2009, when the first TEDIndia conference was held in Mysore. In December 2010, she curated and hosted the INK Conference, in association with TED

Parenting

“Parenting Workshop”

Dr. Shefali Tsabary

24th August, 2012



In this workshop parents were exposed to the foundational principles of Conscious Parenting. They were educated on why and how they create dysfunctional relationships with their children that leads them to have low self-esteem and sense of purpose. They learnt how they can mend these relationships and help foster a sense of greater self-empowerment and inner alignment within their children. The greatest gift we can offer our children is an education on how it is they can be their best selves.



BUSINESS

“The Journey of Make My Trip”

Deep Kalra

CEO - Make My Trip

4 Sept. 2012



Deep Kalra is the Founder and CEO of India's leading online travel company, MakeMyTrip.com. Launched in India in 2005, MakeMyTrip offered the convenience of online transactions coupled with great value prices, revolutionizing the way Indians research and purchase travel services. MakeMyTrip is today the largest e-commerce business in the country. In August 2010, the Company had a successful IPO on NASDAQ, becoming the first Indian travel company to list overseas. MakeMyTrip recorded sales of INR 3500 crores in the f.y.e. March 2011, making it the largest travel company in India. For three years in a row (2010-2012), MakeMyTrip has been ranked among the top five 'Best Companies to Work For' in India by GPTW Institute.

Outside of his role at MakeMyTrip, Deep is a member of the NASSCOM Executive Council and chairs its Internet Working Group. He serves as a Board Member of TiE (The Indus Entrepreneurs) Delhi and is an active Angel Investor in the Internet space, and also supports his community through personal attention on NGO activities.



Personal Fitness Experience

22 September, 2012

Fitness First



RETREAT Rock B elgrade ...

28th Sept. - 1st Oct. 2012

When I joined eo 4 years ago, everyone told me that one of the best value that you get from eo is the forum.

My belief after the retreat to belgrade has changed. This was my first retreat and I am now thinking why haven't I been on the past 3 retreats. A retreat is a significant value add to a member who wants to be integrated with the rest of the members in the chapter.

Our night at belgrade started with a dinner at "ima dana" where we sang our hearts out. Post dinner mr bajaj pulled out his portable speakers and like a "barat" we danced as we walked past the restaurants while people sitting there and people walking by joined us for a "thumka" each. The night ended early after a nightclub hopping for some at 1, some at 3 and for some at 5.

Next day after a tour of the city and a lunch and shopping we reached our venue for the evening "reka". On the side of the river, reka had a band with live singing and the singer a 65 year old lady who sang for 3 hours non stop was the show stopper. After a few drinks the entire group alongwith everyone in the restaurant was dancing wherever they found a place even on the tables and on the chairs. It was an awesome night which ended between 3 to 6 am for most of us after a visit to a nightclub on a float on the river.

The highlight of our last day was the museum train ride which took us to a farm where we watched some amazing traditional belgrade dances alongwith lot of activities. One highlight was the chicken race in which the girls were quicker than the boys and also the tug of war where the girls just pulled away all of us.

The care taken was absolutely like a "baraat", had a fantastic time, carrying the memories forever.

Regards,

Pawan Agarwal



Meet Our Sponsors



The Platinum Sponsor

Presenting "MATRIX" as the Platinum Sponsor for EO New Delhi for the next one year!! As you probably know, MATRIX is the leading telecom solutions provider for Indians travelling abroad whether its for work or on leisure. Save on your prohibitively expensive international roaming expenses with international SIM Cards & Data Plans from MATRIX! To create value for our members MATRIX will be offering the following:

1. Permanent SIM Card Solutions for multiple countries such as USA, UK, Singapore, Malaysia, Thailand, Hong Kong, Germany, China, Australia, Italy, Spain, Indonesia and more.
2. Credit for using Matrix products and services including one month free usage of the Global Blackberry usage to each member.
3. Long Term permanent SIM Card plans for all members.

A special representative from Matrix has been deputed for EO New Delhi members - Mr. Prashant Dua: +919811123086



The Gold Sponsor

IIFL Wealth Management Limited (IIFLW) is going to be the Annual Gold Sponsor for EO New Delhi for the next one year. IIFLW was incorporated in April 2008, when a group of senior professionals with significant Private Banking experience joined hands with India Infoline Group (IIFL). Over the last four years we have built a practice based on 3 core principles: Modesty, Simplicity and Client Centricity. This has been well accepted and appreciated by clients, associates and employees alike and helped us aggregate more than US\$ 4.5bn of Assets under Advise (AuA) across a client base of 3000 and more families. The numbers are a reflection of clients' strong conviction in our superior advisory capabilities and our expertise in managing the wealth of large families, in India and abroad

Key Highlights of Family Office Proposition:

A. Administration Mandate: Large clients typically have multiple investing entities (Companies, Trusts, children and grandchildren). Our 'Wealth Bank' helps clients put on paper their:-

1. Family Tree: A detailed breakup of how the assets are distributed between various investing entities across generations
2. Nominations: Bring out gaps in nominations and avoid unnecessary hassles at a later date, in case of an unexpected eventuality.
3. Held-away Assets: Consolidate investments with other advisors into a comprehensive report facilitating smoother decision making on the consolidated portfolio
4. Multi-Advisor Investment Policy Statement: establishes the primacy of Family Investment Objectives and sets down guidelines for the investment of funds with different advisors

C. Wealth Structuring Solutions: We specialize in advising and creating bespoke Succession structures to meet client objectives and also administer Trust Structures on an ongoing basis.

D. Advanced Analytics: We have the best in industry reporting tools with comprehensive portfolio review reports across advisors covering detailed Fixed Income analytics, Equity Funds analytics, Debt Funds analytics, etc. Extensive Risk Measurement covering exposure to particular market capitalization, concentration risk, liquidity risk, credit risk, interest rate risk, reinvestment risk.

E. Periodic Review: Compulsory portfolio reviews against the Investment Policy Statement, across advisors, are conducted as per the review calendar. Ensures that the portfolio remains in line with client investment objectives.

F. Portfolio Audit: Industry leading practice of Portfolio Audit by External Independent Auditors, ensures all incomes and expenses are reconciled. A specialized "Audit Report" is provided on an annual basis, containing:

Audited Balance sheet of investments held with IIFL Consolidated Profit and Loss Statement and other audited reports on Realized gain/loss, dividends, corporate action, etc. for investments held with IIFL

G. Process Controls: Family Office clients are allotted resources across 4 levels in the firm, from the Front Office to the Director level – further ensures that all actions on the client portfolio are consistent with the firm's outlook on various asset classes and no un-approved advice/transactions populate the portfolio.



Audi Delhi South

The Gold Sponsor

Audi Delhi South one of the largest luxury car showroom in the country, invites you for AUDI A7 or A8 (other models like A4, A6, Q5 & Q7 also available) for a weekend drive experience, which is complimentary and exclusive for EO New Delhi members.

It offers one of the most unique driving experiences for EO members to cover the miles.

PS: Do apprise us two days in advance to arrange the car and do the hand over process conveniently for EO members.

For Further Info:

Please Contact - Siddharth Mall : 9717791165

Dr. Amit Gupta agupta@jimsindia.com	05 Oct
Chandandeep Bhandari cdbhandari@gmail.com	09 Oct.
Devansh Jain devansh.jain@gfl.co.in	13 Oct.
Rishi Kajaria rkajaria@kajariaceramics.com	14 Oct.
Sunjay Kapur binoys@yahoo.com	15 Oct.
Vikramjit Singh vikram@vr4clothes.com	17 Oct.
Lalit Agrawal lalit.plastichem@gmail.com	20 Oct.
Ishan Singh ishan@recapital.in	27 Oct.
Raminder Singh rsingh@greenlineearth.com	27 Oct.
Kanwar Singh Dhingra kanwardhingra@bergerindia.com	28 Oct
Abhishek Paliwal abhishekpaliwal@abhitec.com	3 Nov.
Aditya Kapoor modernprefab@gmail.com	12 Nov.
Vishesh Chandioke vishesh.chandioke@in.gt.com	14 Nov.
Karan Gupta karan.gupta@mbl.in	20 Nov.
Anurag Rathi anuragrathi@hotmail.com	26 Nov.

B
I
R
T
H
D
A
Y
S



UP
COMING
EVENTS

Anil Sainani
Dynamics of
Family Business
23rd November 2012

Lior Suchard
Supernatural Entertainer
Mentalist
30th November 2012