

Rendezvous

Message from the President



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A big hello to all my friends and fellow EO members !

It's an honor for me to represent all you amazing entrepreneurs and am humbled to step into the role of president of EO New Delhi Chapter for 2012-13.

It has been my personal privilege to have served on the EO board along with some of the most energized, super charged and crazy bunch of people I have known in my life.....they have been like a drug for me and I feed off their energy.

Last year's been a phenomenal year with so many new benchmarks by the out-going board. I would like to congratulate Ashna who over the months and years has put in tremendous energies into good work for the chapter. Shamit and Adit delivered an explosive learning calendar for us, Vibhas went on to create lots of buzz on Facebook and got many of our members to start contributing articles for our newsletters. Deepak has steered our forum placements to another level, Ashna chaired two memorable retreats, On the membership front, we introduced the EO Navigator program to help our new members integrate better and faster. Thanks to Rajiv, it was a record year for sponsorship. I must say each board member defiantly made their mark ! Because of the collective efforts, the chapter has never been as 'ENGAGED' as it is now. Last but definitely not the least, none of this could have been executed without the hard work and dedication put in by Suja. Thank you, Suja !

Outside of my family, EO has been and continues to be the biggest influence on my personal development. My involvement on the EO board has been the single most significant driver of such development. Within EO we all have opportunities to develop ourselves. My first step in this wonderful journey began as moderator of my forum in 2006, continued through to stepping onto the board in 2007 and it continues on as I collaborate with all of you to celebrate 25 years of EO this year.

The skills that I have learned in EO leadership have been equally applicable to all aspects of my life, be it family, personal or business. Thanks to EO, I have developed an increasing global perspective and learned invaluable business tools. Thanks to EO I have acquired effective meeting management techniques, and become a better listener. In EO I have created life long relationships and felt a sense of significant belonging. EO has provided me with so many once-in-a-life-time experiences that I would not have got on my own. Thank you EO and thank all of you wonderful friends.

A couple of initiatives the new board will be launching in the coming months:

1. Introduction of EO Delhi's first Spousal Chair - Our first step in getting more engagement from EO spouses and children. A great opportunity for spouses to experience EO style leadership.
2. Creation of EO New Delhi's first Injected Members Council championed by our veteran EO members, to bring in more participation from our tenured members.
3. Launching of a 6 month forum mentorship program for our newly formed forums, so they are able to deep dive within forum quickly.
4. To encourage our members to experience international EO events. We shall roll out a \$500 rebate to all EO New Delhi members who wish to attend an international EO University or EO Global learning program. And...
5. An insane chapter retreat being planned to Beirut in the last weekend of September.

Going forward, we have adopted the theme for the next year to be "Innovate, Inspire and Integrate" - Innovate the way we do things, Inspire each other along the way, and Integrate all our members, our spouses and our children through once-in-a-life-time experiences.

Let's INNOVATE - INSPIRE - INTEGRATE AND PARTY HARD

Affectionately,
~Hameet

BUSINESS

**“An Evening with”
SANJAY CHANDRA
13th July, 2012**





The EO New Delhi Chapter was recently invited into the home of Sanjay and Preeti Chandra to hear them speak about their experience of doing business in India. The evening started off with both playing gracious hosts to the large number of EO members that attended the event, clearly eager to hear about the rollercoaster of events that the couple has witnessed over the past 12 years. Sanjay began his talk by providing a brief overview of his family company Unitech, founded in the 1970's by his father. The pivotal decision for Sanjay to move back to New Delhi from New York came in 2000. This was mainly because he was able to finally convince his wife that this was the moment to return to their homeland to take advantage of the opportunities being created for entrepreneurs.

After moving back, Sanjay began to focus on the real estate business of the family. His philosophy while developing projects was that the primary focus should be customer requirements and that design should serve to meet these needs. His initial success coincided with a liberalization of Foreign Direct Investment regulations in the Indian real estate market, which witnessed a surge of foreign investor interest in the nascent but fast growing sector. For the next few years, the real estate business boomed, and along with it Unitech's fortunes increased. With the core business on a strong growth track, Sanjay decided to diversify by entering what was then the poster-child of the success of deregulation in India, the telecom industry. The subsequent liquidity freeze in the global markets taught Sanjay a valuable lesson, that markets cannot be timed, and that funding should be secured even when there is no immediate need. Although we have all closely followed the saga that unfolded subsequently in the news, Sanjay provided us with the human side of the story. He talked about the toll that this episode took on his children, Preeti's unfailing support (which involved not only emotional encouragement but also immersing herself in the country's legal system), the people that he encountered while he was away, and his unwillingness to let others in his company "take the fall". These are all perspectives that one could never get from the newspapers. Through all of this his main gripes remained the instability of the policy regime of our government (a theme that is at the forefront of every Indian businessperson's mind), the opaque nature of regulations, and the complete lack of understanding of business dynamics amongst the bureaucracy that are charged with regulating it.

Overall, in my opinion, the talk was the definition of what a speaker event should aspire to be. We got an opportunity to hear the very personal story of an entrepreneur who has enjoyed immense highs and daunting lows. The environment was such that Sanjay and Preeti were open with their thoughts, and avoided the "PR" type feel that some events can take to really get to the heart of the matter. At the end of it all, Sanjay continues to remain cautiously optimistic about the future of India and has chosen to remain here to continue his work. As fellow entrepreneurs who have also tied our futures to the success of this country, let us hope that his optimism is well founded.

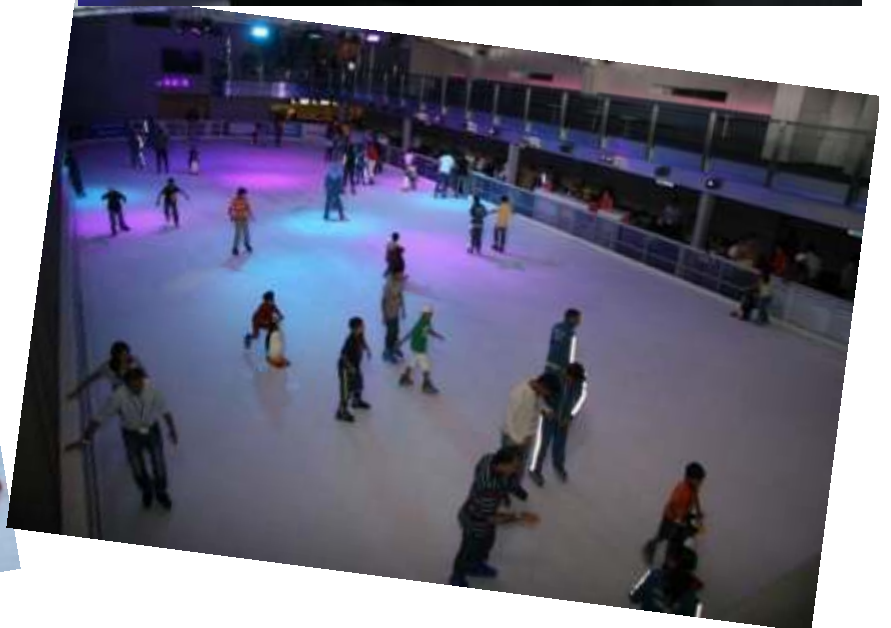
By Rahul Jetley

“An Evening Filled with Ice Skating Fun ”

Shiva Keshavan

21st July, 2012

Family



ICE SKATING EXPERIENCE AND INTERACTION WITH 'ICE HERO'

The Ice Skating rink in Ambience Mall, Gurgaon is probably the only place where you can feel cold and sweat at the same time. The temperature at the place too made us feel that the winter season had come a few months early this time around ! Add Ice Luge Champion, Shiva Kesavan to the mix and we had ourselves a treat. This was, in my opinion, one of the best events that EO has put together involving us youngsters. This was a unique, one of a kind experience that can only be found right here in Delhi, and we were one of the first to be a part of it.

Organized by Uncle Ankur Bhatia , put together by the I skate crew , attended by 120 people and brought to life by Shiva Keshavan , this was the quintessential event. The Iskate arena was a large , lively and not to mention lovely place having a skilled and hardworking crew who spent the day showing the ropes to the young children present as well as the older EO members. Add great music , courtesy of the amazing DJ's and good food at the Ice Cafe to liven up the already buzzing arena. EO members of all ages along with their families had a blast in the rink , enjoyed the music , socialized and generally had a good time. Just when it seemed that it couldn't get any better , cue Shiva Keshavan to turn it up a notch. Adults and Children alike were excited to meet the young legend in making. After an extremely inspirational speech and an insightful video made on his life story , watching him Luge down in video at 150 kms per hour set our pulse racing. Shiva called the children to the stage to give them all medals , click pictures and sign autographs for them. He even obliged the I skate crew, who looked up to their 'Ice Hero' with dreamy eyes, with pictures and medals. Talk about the perfect end to the perfect event.

As Shiva Keshavan brilliantly said at the event , " you are not born a Champion , it is your hard work & determination that makes you one." These right here are words of wisdom by a wise man who has spent his entire life working towards his goals in life , and looking at him today , I think it's safe to say that he is on his way to achieving them all and make Indian flag soar high at the 2014 Winter Olympics.

BY JAI BAJAJ
CLASS XI STUDENT
RAJIV & ANU BAJAJ'S SON



"EO GALA NIGHT"

5th May, 2012



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UP COMING
EVENTS

Girls Night Out
8th August 2012

Ink Talk
17th August 2012

Workshop with
Dr. Shefali Tsabary
24th August 2012

Deep Kalra
Make My Trip
4th September 2012



BIRTHDAYS

Rishabh Sethi rishabh@spml.co.in	15 Aug	Shantanu Dalmia shantanu@casewellservices.com	25 Aug	Abhinav Khandelwal abhinavkhandelwal@fcmlindia.com	21 Sep
Shiv Wallia shiv@mauryangroup.com	15 Aug	Tushar Jain tusharjain@automatworld.com	26 Aug	Sanjay Passi pasco@airtelmail.in	22 Sep
Rishabh Jhunjunwala rishabh.jhunjunwala@gmail.com	16 Aug	Gokul Mahna gokul@afflatusgroup.com	30 Aug	Ashim Saraf ashim@facorgroup.in	27 Sep
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Sharik Currimbhoy evp@shahnaz.in	24 Aug				